Financial Statements and Management's Discussion and Analysis with Required Supplemental Information

Years Ended June 30, 2021 and 2020

With Independent Auditor's Reports

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Independent Auditor's Report

Board of Trustees and Members Scantic Valley Regional Health Trust Longmeadow, Massachusetts

Report on the Financial Statements

We have audited the accompanying financial statements of Scantic Valley Regional Health Trust (the Group), which comprise the Statements of Net Position as of June 30, 2021 and 2020, and the related Statements of Revenues, Expenses and Changes in Net Position and Cash Flows for the years then ended, and the related Notes to the Financial Statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Governmental Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Scantic Valley Regional Health Trust as of June 30, 2021 and 2020, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the *Management's Discussion and Analysis* appearing on pages 6 through 9, and the Claims Development Information on pages 23 and 24, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the *Governmental Accounting Standards Board*, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquires, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

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In accordance with *Government Auditing Standards*, we have also issued our reported dated January 24, 2022 on our consideration of the Group's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Group's internal control over financial reporting and compliance.

Scanlon & Associates, LLC South Deerfield, Massachusetts

January 24, 2022

MANAGEMENT'S DISCUSSION AND ANALYSIS

Management's Discussion and Analysis

For the Fiscal Year Ended June 30, 2021 and 2020

This discussion and analysis for the Scantic Valley Regional Health Trust's (the Group) financial performance provides a narrative overview of the Group's financial activities and condition for Fiscal Years 2021 and 2020. This narrative is best viewed in conjunction with the audit report by the auditing firm of Scanlon & Associates, LLC.

BASIC FINANCIAL STATEMENTS

The Scantic Valley Regional Health Trust is a public entity risk pool as defined in *Governmental Accounting Standards Board (GASB) Statement No. 10* and, as such, our basic financial statements are prepared using Proprietary Fund (Enterprise Fund) accounting that uses the same basis of accounting as private-sector business enterprises.

Revenue is recorded when earned and expenses are recorded when incurred. The basic financial statements include a Statement of Net Position, a Statement of Revenues, Expenses and Changes in Net Position, and a Statement of Cash Flows. These are followed by Notes to the Financial Statements.

The Statement of Net Position presents information on the Group's assets and liabilities, with the difference between the two reported as Net Position. Over time, increases or decreases in Net Position may serve as a useful indicator of whether the financial position of the Group is improving or deteriorating.

The Statement of Revenue, Expenses and Changes in Net Position reports the operating revenues and expenses and non-operating revenues and expenses of the Group for the fiscal year with the difference determining the net change in position for the fiscal year. That change combined with the Net Position at the end of the previous year total to the Net Position at the end of the current fiscal year.

The Statement of Cash Flows reports cash and cash equivalent activities for the fiscal year resulting from operating activities and investing activities. The net result of these activities added to the beginning of the year cash balance total to the cash and cash equivalent balance at the end of the current fiscal year.

The Notes to the Financial Statements provide additional information that is essential to a full understanding of the data provided in the financial statements. The Notes to the Financial Statements follow the basic financial statements described above.

CONDENSED FINANCIAL INFORMATION

Condensed financial information from the Statement of Net Position as of June 30, 2021 and 2020 and Statements of Revenues, Expenses and Changes in Net Position for the years ended June 30, 2021 and 2020 are as follows:

STATEMENT OF NET POSITION AS OF JUNE 30

	<u>2021</u>	<u>2020</u>	Increase <u>(Decrease)</u>
ASSETS			
Cash and cash equivalents	\$ 3,839,539	\$ 2,401,140	\$ 1,438,399
Investments	4,480,851	5,606,588	(1,125,737)
Other current assets	1,781,020	1,721,387	59,633
Total Current Assets	10,101,410	9,729,115	372,295
LIABILITIES			
Claims liabilities	3,212,487	2,249,332	963,155
Other liabilities	395,045	348,864	46,181
Total Current Liabilities	3,607,532	2,598,196	1,009,336
NET POSITION			
Unrestricted	<u>\$ 6,493,878</u>	<u>\$ 7,130,919</u>	<u>\$ (637,041)</u>

CHANGES IN NET POSITION FOR FISCAL YEAR ENDED JUNE 30

	<u>2021</u>	<u>2020</u>	increase <u>(Decrease)</u>
OPERATING REVENUES			
Members' contributions	\$ 32,314,984	\$ 31,233,560	\$ 1,081,424
Medicare Part D subsidy	106,520	131,894	(25,374)
Wellness program fees	<u> 144,750</u>	<u>25,943</u>	<u> </u>
Total Operating Revenues	32,566,254	<u>31,391,397</u>	<u>1,174,857</u>
OPERATING EXPENSES			
Health claims expense	29,160,836	24,595,845	4,564,991
Claims administration fees	1,341,695	1,397,488	(55,793)
Fixed premiums	1,587,521	1,522,853	64,668
Stop loss insurance premiums	766,991	827,995	(61,004)
Consulting and group administration			
services	366,276	314,917	51,359
Other administrative expenses	16,445	16,080	365
Government fees	9,737	9,745	(8)
Wellness program expenses	53,036	62,249	(9,213)
Total Operating Expenses	33,302,537	28,747,172	4,555,365
OPERATING INCOME (LOSS)	(736,283)	2,644,225	(3,380,508)
NON-OPERATING REVENUE Investment income	99,242	<u> 135,859</u>	(36,617)
CHANGE IN NET POSITION	<u>\$ (637,041)</u>	\$ 2,780,084	<u>\$(3,417,125)</u>

The Group's Net Position consists primarily of cash and investments. There are no capital assets owned by the Group.

FINANCIAL HIGHLIGHTS

The Group ended the year June 30, 2021 with a cash balance of \$3,839,539 compared with the balance of \$2,401,140 at June 30, 2020. The balance of investments decreased in Fiscal 2021 by \$1,125,737 to \$4,480,851 at June 30, 2021. Overall, cash and investments as a combined total increased by \$312,662.

The Group ended the year June 30, 2021 with an unrestricted net position of \$6,493,818. This amount was \$(637,041) lower than the net position balance at the beginning of the year, and represents 22.27 percent of claims expense. At June 30, 2020, the unrestricted net position balance represented 28.99 percent of claims expense. The Group continues to manage costs effectively and, with the judicious use of reserves, has been able to maintain modest rate increases for the various health plans for Plan Years 2020 and 2021. The Group continues to maintain a net position in excess of the target set forth by the Board.

The Group had an operating (loss) of \$637,041 for the year ended June 30, 2021. The operating (loss) was primarily the result of health claims expenses and claims administration exceeding rate revenue. Health claims expenditures increased by \$4,564,991 or 18.56 percent from the Fiscal Year 2020 total. The Group also estimates an increase in claims liabilities at June 30, 2021 of \$963,155, or 42.82 percent higher than the estimate reported at June 30, 2020. The increase in health claims expenses, including the year claims liability estimate, could be linked to an increase in health care utilization rates from deferred or avoided care during COVID-19. It is also likely the Group has been affected by increases in pharmaceutical prices as evidenced by recent medical cost trend data. The Member contributions increased by \$1,081,424, or 3.46 percent from the Fiscal Year 2020 total.

The Statement of Cash Flows identifies sources and uses of cash activity for the fiscal year. For Fiscal 2021, cash increased by \$1,438,399, primarily due to maturities from Certificates of Deposit.

CORONAVIRUS IMPLICATIONS

Health insurers are navigating unprecedented challenges brought on by the Coronavirus Pandemic. The COVID-19 crisis has initially caused a disruption in non-emergency care, resulting in a reduction of health claim expenditures in the short-term. However, health insurers may have to consider financial risks in future rate setting discussions. Elective procedures will continue once the pandemic has waned, and delayed care may result in additional health issues. Health insurers will also have to assess the potential long-term effects of COVID-19. Navigating the financial implications of the Coronavirus Pandemic will continue to affect the Group for the foreseeable future.

ECONOMIC FACTORS AFFECTING THE SUBSEQUENT YEAR

The Group is operating in an environment of increased health care costs, government-mandated legislation and political uncertainty. Given this environment, the Group is actively participating in ongoing wellness programs to promote healthier lifestyles to assist in reducing health claim costs. The budget for the wellness program is largely funded by the Group's available surplus balance. The Group previously won the Blue Cross Blue Shield Municipal Innovations Award for promoting good health among the employees of the Group's participating governmental units.

The Group's Board set the rate structure for the self-funded Fiscal Year 2022 plan participation. The Group approved offsetting substantial rate increases by using existing financial resources. For self-funded plans the percentage rate increases approved for 2022 are as follows:

Active Plans:		Retiree Plans:	
NetworkBlue rates	5.0%	Medex 2 & Blue Medicare Rx	0.0%
Blue Care Elect rates	0.0%	Health New England Med Plus	New
Health New England rates	5.0%	Tufts Medicare Supplement	New
Tufts rates	5.0%	Managed Blue for Seniors	1.2%
		Medicare HMO Blue	2.9%
		Tufts Medicare HMO	4.4%
		Health New England Medicare	0.0%

Freedom

The Group has and will continue to be influenced by new legislation, changes in the political landscape, long-lasting coronavirus uncertainties, and increasing prescription drug cost trends. The Group continues to be pro-active in mitigating rising health care costs. The Group has reviewed and enacted various underlying plan design changes, and continues to promote healthy initiatives through the wellness program. The Good Health Gateway Diabetes Program, offered to members at no cost, is designed to educate those with diabetes, and encourage screening and exams to manage their diabetes. Diabetes education will help a variety of positive outcomes, including lower overall health costs. The Group, with the assistance of Gallagher Benefit Strategies, will continue to navigate the ever-changing health care industry and provide health plan alternatives to the Group in a cost-effective and member-centered manner.

REQUESTS FOR INFORMATION

This financial report is intended to provide an overview of the finances of the Group for those with an interest in this organization. Questions concerning any information within this report may be directed to Paul Pasterczyk, Treasurer, 735 Longmeadow Street, Suite 101, Longmeadow, MA 01106.

BASIC FINANCIAL STATEMENTS

Statement of Net Position

June 30, 2021 and 2020

	2021	2020
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 3,839,539	\$ 2,401,140
Investments	4,480,851	5,606,588
Receivables:		20.242
Member contributions	- 67.000	39,213
Medicare Part D subsidy	67,883	66,644 662,695
Reinsurance claims	1,087,079 613,034	939,821
Rebates from insurers Plan deposits with insurance carriers	13,024	13,014
Total Assets	10,101,410	9,729,115
LIABILITIES Current Liabilities		
Accounts payable and accrued expenses	336,186	348,864
Claims liabilities	3,212,487	2,249,332
Members' advance contributions	58,859	<u> </u>
Total Liabilities	3,607,532	<u>2,598,196</u>
NET POSITION Unrestricted	<u>\$ 6,493,878</u>	<u>\$ 7,130,919</u>

Statement of Revenues, Expenses and Changes in Net Position

Years Ended June 30, 2021 and 2020

	<u>2021</u>	<u>2020</u>
OPERATING REVENUE Members contributions Medicare Part D subsidy Wellness program fees and incentives Total Operating Revenues	\$ 32,314,984 106,520 144,750 32,566,254	\$ 31,233,560 131,894 25,943 31,391,397
OPERATING EXPENSES Health claims expense Claims administration fees Fixed premiums Stop loss insurance premiums Consulting and group administrative services Other administrative expenses Government regulatory fees Wellness program expenses Total Operating Expenses	29,160,836 1,341,695 1,587,521 766,991 366,276 16,445 9,737 53,036	24,595,845 1,397,488 1,522,853 827,995 314,917 16,080 9,745 62,249 28,747,172
OPERATING INCOME (LOSS)	(736,283)	2,644,225
NON-OPERATING REVENUE Investment income	99,242	135,859
CHANGE IN NET POSITION	(637,041)	2,780,084
Net Position, Beginning of Year	7,130,919	4,350,835
NET POSITION, END OF YEAR	\$ 6,493,878	<u>\$ 7,130,919</u>

Statement of Cash Flows

Years Ended June 30, 2021 and 2020

CASH FLOWS FROM OPERATING ACTIVITIES	<u>2021</u>	<u>2020</u>
Cash received from members	\$ 32,413,054	\$ 31,194,347
Cash received from governmental programs	105,282	129,165
Cash received from customers	144,750	25,943
Cash paid to insurance providers, net of reinsurance	(00,000,000)	(00.407.000)
reimbursements	(32,003,329)	(29,137,228)
Cash paid to other vendors	(446,338)	(408,135)
Net Cash Provided by Operating Activities	213,419	1,804,092
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest on deposits	99,242	135,859
Investments (purchased) matured	1,125,738	(17,669)
Net Cash Provided by Investing Activities	1,224,980	118,190
NET INCREASE IN CASH AND CASH EQUIVALENTS	1,438,399	1,922,282
Cash and Cash Equivalents, Beginning of Year	2,401,140	<u>478,858</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 3,839,539</u>	\$ 2,401,140
RECONCILIATION OF CHANGE IN NET ASSETS TO NET		
CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$ (736,283)	\$ 2,644,225
Operating income (loss) Adjustments to Reconcile Increase in Net Position to	\$ (736,283)	Φ 2,044,223
Cash Provided (Used) by Operating Activities:		
Decrease (increase) in receivables	(59,623)	(1,221,800)
Decrease (increase) in plan deposits	(10)	(1,522)
Decrease (increase) in accounts payable	(12,679)	27,000
Increase (decrease) in claims liabilities	963,155	356,219
Increase (decrease) in member advance contributions	<u>58,859</u>	
Net Cash Provided by Operating Activities	<u>\$ 213,419</u>	<u>\$ 1,804,092</u>

See accompanying notes to basic financial statements.

Notes to Basic Financial Statements Years Ended June 30, 2021 and 2020

NOTE 1 - DESCRIPTION OF THE GROUP

The Scantic Valley Regional Health Trust (the Group) was organized as a Massachusetts Municipal Joint Purchase Health Insurance Group under Chapter 32B Section 12 of the Massachusetts General Laws to negotiate and purchase hospital, surgical, medical, dental, health maintenance organization coverage, preferred provider organization coverage, claims administration-administrative services only coverage, and other health care coverage for its participating governmental units. The Group became operational on March 1, 1992. The Group is governed by a Board (the Board) comprised of representatives from each of the participating governmental units. A Treasurer has been appointed by the Board to receive member assessments, issue checks, make transfers and maintain bank accounts.

Participating governmental units consist of those entities that have signed the Scantic Valley Regional Health Trust Agreement for Joint Negotiation and Purchase of Health Coverage. As of June 30, 2021, participants included the Towns of East Longmeadow, Hampden, Longmeadow, Wilbraham, the Hampden-Wilbraham Regional School District, and the Lower Pioneer Valley Educational Collaborative. By vote of the Scantic Valley Regional Health Trust Board of Directors, the Western Massachusetts Emergency Communications District is allowed to purchase its health insurance coverages as a subsidiary of the Town of Longmeadow. Governmental units applying for membership in the Group may be granted membership on approval of a two-thirds vote of the Group's Board. Any participating governmental unit may withdraw from the Group on its anniversary at its discretion upon written notification to the Board at least 120 days prior to the anniversary date of health care coverage contracts purchased by the Group. The Board may terminate a participating governmental unit by a two-thirds vote of all Board members if it is in arrears for any payment due to the Group.

A Participating Governmental Unit shall have no liability for contributions and assessments for any period following the effective date of termination of its participation under the trust agreement, except for (1) the governmental unit's proportionate share of any trust fund deficit as certified by the audited financial statements in the trust fund as of the effective date of the governmental unit's termination, (2) unpaid contributions or assessments attributable to periods prior to the effective date of the governmental unit's termination, and/or (3) subsequent expense for its covered members still on the plan after termination (where required by law).

Any payment owed by the terminated governmental unit to the Group for its proportionate share of a trust fund deficit as certified by the audited financial statements shall be paid within sixty (60) days following the Board's acceptance of the annual audited financial statements unless another date is mutually agreed upon by the Group and the terminating governmental unit.

A Participating Governmental Unit whose membership in the Group is terminated by the Board shall not be entitled to a distribution of any surplus in the certified uncommitted trust fund balance.

A Participating Governmental Unit that voluntarily withdraws from the Group *on anniversary*, i.e. an effective date of withdrawal of midnight June 30 in any year unless otherwise determined by the Board, and which has participated in the Group for five or more years shall be entitled to a distribution of its proportionate share of the certified uncommitted fund balance that exceeds the targeted fund balance as established by the Board in its Fund Balance Policy. The targeted fund balance is calculated by using 12 percent of the claims incurred during the preceding 12 months. The certified fund balance shall be the audited fund balance as of the last day of the fiscal year in which the withdrawing unit participates, and the distribution of funds shall be made within sixty (60) days of the acceptance by the Board of the independent financial auditor's report.

Notes to Basic Financial Statements Years Ended June 30, 2021 and 2020

NOTE 1 – DESCRIPTION OF THE GROUP (Continued)

Contributions to the Group from participating governmental units are on a monthly basis, based upon plan specific funding rates for coverage provided on individual and family enrollments for self-insured plans.

The rates are calculated by the Board and determined to be 100 percent of the cost of coverage of the Group as a whole (including, but not limited to, anticipated incurred claims, retention risk, and Group administration expenses) as established through underwriting and/or actuarial-like estimates.

All surpluses or deficits of the Group are shared on a proportional and collective basis. It is at the sole discretion of the Group's Board whether any surplus is to be distributed to the participating governmental units through rate reductions or direct distribution. In the case of a deficit, additional revenue may be raised from each participating governmental unit. In addition, surplus is taken into consideration in the determination of future funding rates.

The Group provides health benefits under self-funded medical plans for active employees and non-Medicare eligible retirees. The Group offers plans administered by Blue Cross Blue Shield of Massachusetts (BCBSMA), Health New England (HNE) and Tufts Health Plan (Tufts). The Group pays each of the health plan organizations monthly administrative fees based on the number of subscribers (contracts).

All of the active employee plans are self-funded and include:

BlueCare Elect Deductible (BCE), Network Blue Standard, Network Blue Deductible, HNE Standard, HNE Deductible, Tufts EPO, and Tufts Deductible EPO. (Note that each government unit may offer only one version of each plan; for example, a unit may offer Network Blue HMO or Network Blue Deductible HMO, but may not offer both.)

Self-funded plans Senior Plans for Medicare eligible participants include:

Medex 2 (medical only; it is combined with a fully insured Medicare PDP called BlueMedicare Rx). HNE MedPlus is a self-funded plan for Medicare eligible and both medical and Rx are self-funded. (This plan was replaced in 2022.)

Fully insured plans Senior Plans for Medicare eligible participants include:

Managed Blue for Seniors, Medicare HMO Blue, Tufts Medicare Supplement with PDP Plus and Tufts Medicare HMO (this plan was replaced inn 2022), and HNE Medicare Freedom HMO.

Members have access directly from CanaRx to certain brand name medications at no cost to the member. SVRHTCanaRx is a voluntary international prescription drug program that is available to eligible employees, Non-Medicare eligible retirees, and their dependents enrolled in the HMO or PPO plans with the Scantic Valley Regional Health Trust. The HNE MedWrap plan is also eligible for this program.

The Scantic Valley Regional Health Trust sets the rates for the self-funded plans, but for the insured plans, it is the health plan organizations that set the rates and the SVRHT votes to accept them.

The Group employs the services of Gallagher Benefit Services as a central benefit administrator to provide certain management, consulting, enrollment, and technical functions and to audit medical claims paid. The current agreement is for a three-year term ending June 30, 2022, and provides for a monthly fee based upon the number of subscribers.

Notes to Basic Financial Statements Years Ended June 30, 2021 and 2020

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Basis of Accounting and Presentation

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units, specifically standards applicable to public entity risk pools. The Governmental Accounting Standards Board's (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles.

B. Use of Estimates in Preparing Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Such estimates and assumptions affect the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, the entity evaluates their estimates and assumptions based upon historical experience and various other factors and circumstances. Management of the entity believes that its estimates and assumptions are reasonable in the circumstances; however, actual results may differ from these estimates under different future conditions.

C. Fund Accounting

The Group reports in a manner consistent with a special purpose entity for their ongoing operations and activities, which are similar to those often found in the private sector as a proprietary fund. Proprietary funds are accounted for on the flow of economic resources measurement focus and use the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded at the time liabilities are incurred.

D. Cash and Cash Equivalents and Investments

The Scantic Valley Regional Health Trust considers all highly liquid investments including amounts on deposit with the Massachusetts Municipal Depository Trust and Certificates of Deposit with a maturity of ninety (90) days or less to be cash equivalents.

E. Fair Value Measurement

The Group maintains investments according to Massachusetts General Laws and adopted policies. The District measures assets and liabilities at fair value according to the hierarchy established by generally accepted accounting policies.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The hierarchy is based upon valuation inputs, which are assumptions that market participants would use when pricing an asset or liability, including assumptions about risk.

Notes to Basic Financial Statements Years Ended June 30, 2021 and 2020

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

E. Fair Value Measurement (Continued)

The following are levels considered:

- <u>Level 1</u> inputs are quoted prices in active markets for identical assets or liabilities at the measurement date.
- <u>Level 2</u> inputs are directly observable for an asset or liability (including quoted prices for similar assets or liabilities), as well as inputs that are indirectly observable for the asset or liability.
- Level 3 inputs are unobservable for the asset or liability.

F. Reinsurance

The Group uses reinsurance agreements to reduce its exposure to large losses on covered events. Reinsurance provides for the recovery of a portion of losses from the reinsurer, although it does not discharge the primary liability of the Group as direct insurer of the risks reinsured. The Group does not report reinsured risks as liabilities unless it is probable those risks will not be covered by the reinsurer.

Amounts recoverable from the reinsurer relating to paid claims are classified as accounts receivable, with a related allowance for estimated uncollectible amounts, and as reductions to claims expense. Estimated amounts recoverable from the reinsurer relating to the liabilities for unpaid claims are deducted from claims liabilities and reductions to claims expense.

G. Claims Liabilities

The Group establishes claims liabilities based upon estimates of the ultimate cost of claims (including future claim adjustment expenses, if any) that have been reported but not settled, and of claims that have been incurred but not reported. Estimated reinsurance recoverable on unpaid claims is deducted from the liability for unpaid claims.

Actual claims reported will differ from claims estimated, but the Group's size and stop-loss coverage minimize the risk of a significant difference. Claims liabilities are recomputed periodically using historical claims data adjusted for the Group's current experience. Adjustments to claims liabilities are charged or credited to expense in the periods in which they are made.

H. Member Contributions

Member contributions are billed to each participating governmental unit in the form of monthly premiums. Contributions are recorded and recognized as revenue during the period in which the assessment is earned. The Group generates its revenue from premium billings to its participating governmental units (as defined in Note A above) and provides health insurance benefits to its employees and retirees. Although the Group is dependent on the economic environment of the member Towns, District and Collaborative, Massachusetts General Laws mandates funding by the Group to meet its obligations under insurance contracts by requiring the member entities to include the amount of the obligation in determining their future tax rates.

Notes to Basic Financial Statements

Years Ended June 30, 2021 and 2020

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

I. Medicare Part D Prescription Drug Benefit Program

The Group acts as plan sponsor, on behalf of its members, for the purpose of applying for the subsidy payment provided for under the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (Sub-Part R). An estimate of this reimbursement and subsidy is recorded as revenue when the related prescription benefits on which the reimbursement is based, are paid. The HNE MedWrap plan is the only plan offered by the Group that is eligible for the Retiree Drug Subsidy.

J. Government Regulatory Fees

The Patient-Centered Outcomes Research Institute (PCORI) fees totaled \$9,737 in 2021 and \$9,745 in 2020.

K. Income Taxes

As a joint purchase group consisting entirely of governmental entities, the Group is exempt from both federal and state income taxes.

NOTE 3 - CASH, CASH EQUIVALENTS AND INVESTMENTS

Massachusetts General Laws, Chapter 44, Sections 54 and 55, place certain limitations on cash deposits and investments available to the Group. Authorized deposits include demand deposits, term deposits, and certificates of deposit in trust companies, national banks, savings banks, and certain other financial institutions.

The Group may also invest in securities issued by or unconditionally guaranteed by the U.S. Government or an agency thereof, and having a maturity from date of purchase of one year or less. The Group may also invest in repurchase agreements guaranteed by such government securities with maturity dates of not more than ninety (90) days from date of purchase. The Group may invest in units of the Massachusetts Municipal Depository Trust (MMDT), a 2a7-like external investment pool managed by the Treasurer of the Commonwealth of Massachusetts.

The following are risks associated with the Group's deposits:

Custodial credit risk for cash and investments is the risk that, in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party.

Deposited amounts are to be secured by depository insurance, collateralization agreement, irrevocable letters of credit, deposits with the MMDT and investment instruments fully backed by the U.S. Government.

Notes to Basic Financial Statements Years Ended June 30, 2021 and 2020

NOTE 3 – CASH, CASH EQUIVALENTS AND INVESTMENTS (Continued)

Interest risk is the risk that changes in market interest rates that will adversely affect the fair market value of an investment. Generally, the longer the maturity of an investment the greater the sensitivity of its fair market value to changes in market interest rates. The Group's investment policy limits all investments to under five (5) years. Further, the total of all investments that actually mature in three (3) years or longer and will not exceed 25% of the total non-liquid investments.

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. Credit risk is measured by the assignment of a rating by a nationally recognized statistical rating organization. Obligations of the U.S. Government and certain of its agencies are not considered to have credit risk and therefore no rating is disclosed. Equity securities, money market funds, repurchase agreements and equity mutual funds are not rated as to credit risk. The Group's investment policy requires a perfected interest in all investments.

Concentration of credit risk. The Group limits the investment in one bank or financial institution to 60% of the total of all cash and investments.

Cash:

At June 30, 2021, amounts on deposit totaled \$3,839,539. For financial reporting purposes, the Group has classified amounts on deposit with the Massachusetts Municipal Depository Trust (MMDT) as cash equivalents. At June 30, 2021 none of the cash was exposed to custodial credit risk, as all cash was covered by depository insurance or other instruments. At June 30, 2021, the Group maintained \$47,098 in the MMDT.

The MMDT is an investment pool created by the Commonwealth of Massachusetts under the supervision of the State Treasurer's office. According to the State Treasurer, the Group's investment policy is designed to maintain an average weighted maturity of 90 days or less and is limited to high-quality, readily marketable fixed income instruments, including U. S. Government obligations and highly-rated corporate securities with maturities of one year or less. The MMDT is an external investment pool that meets the criteria established under GASB Statement No. 79 to report its investments at amortized cost. As such, the Group reports its investments in MMDT in the amount of \$47,098. MMDT's fair value is measured at amortized cost.

Investments:

The Group has certificates of deposit with local banking institutions. These investments are measured at amortized cost. Investments measured at cost are not required to be classified in one of the levels prescribed by the fair value hierarchy.

Notes to Basic Financial Statements

Years Ended June 30, 2021 and 2020

NOTE 3 – CASH, CASH EQUIVALENTS AND INVESTMENTS (Continued)

The following table compares investment maturities for fiscal years 2021 and 2020:

	Investment Maturities – 2021				
	Less Than 1 Year	1 - 2 Years	3 - 4 Years	5 Years	Total
<u>Investment Type</u> Certificates of Deposit	<u>\$ 921,229</u>	\$2,594,233	\$ 262,693	\$ 702,696	<u>\$4,480,851</u>
		Investme	ent Maturities –	2020	
	Less Than	4 6 3 4	0.437	5	T-4-1
	<u>1 Year</u>	1 - 2 Years	3 - 4 Years	5 Years	<u>Total</u>
Investment Type Certificates of Deposit	\$ 826,901	\$2,962,990	<u>\$1,128,194</u>	<u>\$ 688,503</u>	\$5,606,588

At June 30, 2021, none of the Certificates of Deposit were exposed to custodial credit risk as all investments were covered by depository insurance or other instruments.

Concentration of Credit Risk:

Investments in any one issuer (other than U.S. Treasury securities and mutual funds) that represent 5 percent or more of total investments are as follows:

	2021	<u> 2020</u>
Century Bank - Certificates of Deposit	\$ 1,526,543	\$ 2,210,949
Monson Savings Bank – Certificates of Deposit	1,535,340	1,408,088
People's Bank – Certificates of Deposit	1,418,968	

NOTE 4 - ACCOUNTS RECEIVABLE - REINSURANCE

The Group has entered into a specific excess medical and prescription drug claims reinsurance agreement with an insurance carrier whereby the Company will reimburse the Group for payment of claims on its medical plans exceeding the following stop loss coverage:

Specific Deductible Amount	\$ 250,000
Specific Lifetime Maximum	None
Aggregate Deductible Amount	150,000

The policy period covers claims incurred within twelve (12) months and paid within twenty-four (24) months. Total premiums for the fiscal years ended June 30, 2021 and 2020 were \$766,991 and \$827,995, respectively.

At June 30, 2021 and 2020, total estimated reinsurance recoveries expected are \$1,087,079 and \$662,695 respectively. In accordance with GASB 10, reimbursements that are for paid claims at June 30, 2021 and 2020 have been recorded by the Group as accounts receivable. Reimbursements for unpaid claims have been recorded as an offset to the related liabilities for unpaid claims. The total estimated reinsurance recoveries have been recorded as a reduction of claims expense on the statement of revenues and expenses

Notes to Basic Financial Statements Years Ended June 30, 2021 and 2020

NOTE 5 - PLAN DEPOSITS

The Group has established deposits with certain health plan and program administrators which draw upon these accounts to pay claims. These deposits and other claim advance amounts at June 30, 2021 and 2020 are as follows:

Administrator	<u>2021</u>	<u>2020</u>
Tufts	13,024	<u>13,014</u>
Total Deposits	\$ 13,02 <u>4</u>	\$ 13,01 <u>4</u>

NOTE 6 - UNPAID CLAIMS

The Group establishes a liability for both reported and unreported insured events, which include estimates of both future payments of losses and related adjustment expenses, if any. The following table represents changes in claims' liabilities for the years ended June 30:

	<u>2021</u>	2020	
Unpaid claims and claims' adjustment expenses, beginning of year	\$ 2,249,332	\$ 1,893,113	
Insured claims and claims' adjustment expenses: Provision for insured events of the current fiscal year	30,766,927	24,814,536	
Increase (decrease) in provision for insured events of prior fiscal years	(198,478) 30,568,449	(218,692 24,595,844	.,
Payments:			
Claims and claims' adjustment expenses attributable to insured events of the current fiscal year Claims and claims' adjustment expenses attributable	(27,557,395)	(22,582,948)
to insured events of prior fiscal years	(2,047,899) (29,605,294)	(1,656,677 (24,239,625	-/
Total unpaid claims and claims' adjustment expenses, end of year	<u>\$ 3,212,487</u>	\$ 2,249,332	

NOTE 7 - SUBSEQUENT EVENTS

The Group has evaluated subsequent events through January 24, 2022, which is the date the financial statements were issued.

REQUIRED SUPPLEMENTARY INFORMATION

Required Supplementary Information

Ten-Year Claims' Development Information (Unaudited)

The table shown below illustrates how the Group's earned revenues and investment income compare to related costs of loss and other expenses assumed by the Group as of the end of each of the last ten (10) years. The rows in the table are defined as follows

- 1) This line shows the total of each fiscal year's earned contribution revenues and investment revenues.
- 2) This line shows each fiscal year's HMO fixed premiums paid and other operating costs of the Group including overhead and claims' expense not allocated to individual claims.
- 3) This line shows the Group's incurred self-insured claims and allocated claims' adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event triggered coverage under the contract occurred (called *policy year*).
- 4) This section of rows shows the cumulative amounts paid as of the end of successive years for each policy year.
- 5) This section of rows shows how each policy year's incurred claims increased or decreased as of the end of successive years. These annual re-estimation results from new information received on known claims, re-evaluation of existing information on known claims, as well as emergence of new claims not previously known.
- 6) This line compares the latest re-estimated incurred claims' amount to the originally established (line 3) and shows whether this latest estimate of claims' cost is greater or less than originally thought.

SCANTIC VALLEY REGIONAL HEALTH TRUST Required Supplementary Information

Ten-Year Claims' Development Information (Unaudited)

As data for individual policy years mature, the correlation between original estimates and re-estimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years. The columns of the tables show data for successive policy years.

	 Earned member assessments, other, and investment revenues 	1a) Net assets provided (used) by current year operations	 HMO fixed premiums paid and other operating expenses 	 Estimated incurred, self-insured claims and expense, end of year Paid (cumulative) as of 	End of fiscal year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Seven years later Light years later Kine years later	 Re-estimated incurred, self-insured, claims and expenses: 	End of fiscal year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Seven years later Nine years later	6) Increase (decrease) in estimated, incurred, self-insured claims and expense from the end of, the original policy year
6/30/21	\$32,566,254	(637,041)	4,141,701	30,766,927	27,557,395		30,766,927	I
6/30/20	\$31,391,397	2,780,084	4,151,328	24,814,536	22,582,949 24,563,475		24,814,536 24,562,846	251,690
6/30/19	\$29,363,446	(825,288)	3,891,436	26,467,387	24,569,319 26,215,760 26,282,842		26,237,889 26,287,079	180,308
6/30/18	\$27,891,059	(806,768)	3,762,239	25,204,997	24,021,251 25,059,850 25,070,466 25,071,105		25,204,997 25,056,988 25,071,731 25,070,451	134,546
6/30/17	\$26,437,370	(63,123)	3,525,191	23,651,483	21,577,653 23,404,234 23,367,283 23,367,125 23,366,286		23,851,483 23,389,149 23,365,254 23,366,243 23,366,286	285,197
6/30/16	\$22,876,890	(1,212,726)	3,046,683	21,085,767	18,778,494 20,429,590 20,424,839 20,424,391 20,424,287 20,424,779		21,085,767 20,429,590 20,422,492 20,424,334 20,423,519 20,424,779	660,988
6/30/15	\$23,008,064	(24,999)	2,958,773	19,842,029	18,162,917 19,772,170 19,796,790 19,797,562 19,797,562 19,797,562		19,842,029 19,772,170 19,796,796 19,796,795 19,797,562 19,797,562	44,467
6/30/14	\$23,205,202	1,024,251	2,445,918	19,294,262	18,384,131 19,285,447 19,295,730 19,295,730 19,295,673 19,295,693 19,295,593		19,294,262 19,287,477 19,295,730 19,295,673 19,295,647 19,295,593 19,295,593	(1,331)
6/30/13	\$22,160,225	832,179	2,211,711	19,099,660	18,060,192 19,162,878 19,157,412 19,149,437 19,149,441 19,149,441 19,149,441		19,099,660 19,162,878 19,157,412 19,149,437 19,149,441 19,149,441 19,149,441	(49,781)
6/30/12	\$23,604,084	(84,421)	2,245,844	21,502,564	19,157,502 21,514,835 21,502,857 21,506,358 21,504,312 21,504,312 21,504,312 21,504,312 21,504,312 21,504,312		21,502,560 21,514,835 21,502,857 21,506,358 21,504,241 21,504,312 21,504,312 21,504,312 21,504,312 21,504,312	(1,752)



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Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Board of Trustees and Members Scantic Valley Regional Health Trust Longmeadow, Massachusetts

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Scantic Valley Regional Health Trust, which comprise the Statements of Net Position as of June 30, 2021 and 2020, and the related Statements of Revenues, Expenses and Changes in Net position, and Cash Flows for the years then ended and the related Notes to the Financial Statements, and have issued our report thereon dated January 24, 2022.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Scantic Valley Regional Health Trust's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Scantic Valley Regional Health Trust's internal control. Accordingly, we do not express an opinion on the effectiveness of the Scantic Valley Regional Health Trust's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of control deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. We did identify a certain deficiency in internal control, described in the accompanying Schedule of Findings and Responses that we consider to be a significant deficiency.

2021-1 Segregation of Duties

Scantic Valley Regional Health Trust's Response to Findings

associates, UC

The Scantic Valley Regional Health Trust's response to the findings identified in our audit is described in the accompanying Schedule of Financial Statement Findings and Responses. The Scantic Valley Regional Health Trust's response was not subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we express no opinion on it.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Scantic Valley Regional Health Trust's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported herein under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Scanlon & Associates, LLC South Deerfield, Massachusetts

January 24, 2022

Schedule of Financial Statement Findings and Responses

For the Year Ended June 30, 2021

SECTION I - FINANCIAL STATEMENT FINDINGS AND RESPONSES

Finding 2021-1

Significant Deficiency in Internal Control over Financial Reporting

Segregation of Duties

Adequate and effective internal control would require the segregation of duties between posting receipt and disbursement transactions and reconciling bank statements.

Condition:

Many critical duties of the Group are combined and assigned to one individual. Currently, the Treasurer is responsible for maintaining the general ledger and reconciling bank statements.

Criteria:

Management is responsible for establishing and maintaining internal control over financial reporting, the objectives of which are to provide management with reasonable, but not absolute, assurance that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles in the United States of America (GAAP).

Cause:

This condition is due to the limited number of administrative personnel working for the Group.

Effect:

This condition results in a lack of segregation of duties and increases the risk of errors or irregularities occurring and not being detected.

Recommendation:

We recommend that the Group consider segregating the record keeping function from the reconciliation function.

View of Responsible Officials:

Management is aware of the risks implicit in the assignment of duties within the Treasurer's position. Management has considered the costs and benefits of hiring additional personnel to achieve greater segregation of duties. Management will continue to monitor the Treasurer's position and the relevant internal controls over financial reporting.

Monthly bank statements and reconciliations are forwarded to a board member for review.